For general release

REPORT TO:	Scrutiny & Overview Committee 11 February 2019
SUBJECT:	DEVELOPMENT OF A VOLUNTARY & COMMUNITY SECTOR STRATEGY FOR CROYDON COUNCIL
LEAD OFFICER:	Gavin Handford, Head of Policy & Partnership
CABINET MEMBER:	Councillor Hamida Ali, Safer Croydon & Communities
PERSON LEADING AT SCRUTINY COMMITTEE MEETING:	Councillor Hamida Ali

CORPORATE PRIORITY/POLICY CONTEXT/AMBITIOUS FOR CROYDON:

The Corporate Plan recognises the importance of working in partnership to deliver the priorities and outcomes we have promised in new and creative ways. This includes working with the voluntary and community sector.

ORIGIN OF ITEM:	Request by Councillor Hamida Ali for Scrutiny Committee to input into the development of a Voluntary & Community Sector Strategy for Croydon Council.			
BRIEF FOR THE COMMITTEE:	To provide comment and inform the development of a Voluntary & Community Sector Strategy for Croydon Council.			

1. EXECUTIVE SUMMARY

This report outlines the Council's aim to develop a Voluntary & Community Sector Strategy which provides a framework for how the Council works with the sector. It summarises the Council's corporate priorities and engagement work with the sector, seeking comments from the Scrutiny & Overview Committee to inform the strategy which will be considered by Cabinet in March.

DEVELOPMENT OF A VOLUNTARY & COMMUNITY SECTOR STRATEGY FOR CROYDON COUNCIL

2. VOLUNTARY & COMMUNITY SECTOR: CROYDON CONTEXT

2.1 Croydon benefits from a strong Voluntary & Community Sector (VCS) which makes a vital contribution to the borough.

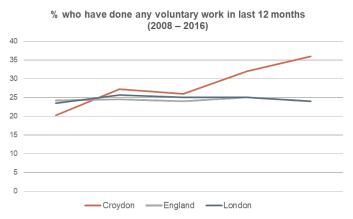
- 2.2 The VCS delivers significant services, support and advice to residents across a wide range of council services. The sector also supports community cohesion, empowerment and resilience.
- 2.3 According to the Charity Commission there are 819 registered charities in Croydon. This only captures those charities with their registered office within the borough. There are many more charities, such as national VCS organisations, that are not included within this figure but still provide a vital role in Croydon.
- 2.4 Croydon CVA have over 2,000 individuals registered within local VCS organisations, demonstrating the broader scope of the sector beyond registered charities.
- 2.5 When referring to the Voluntary & Community Sector, we are in fact referring to over a dozen different forms of organisations, including:
 - Community associations
 - Community groups
 - Co-operatives and social enterprises
 - Faith organisations
 - 'Friends of' Groups
 - · Grant making trusts
 - Housing Associations
 - Non-constituted groups of residents working together to make a difference in their local
 - Registered charities
 - School/parent groups
 - Social enterprises
 - Sports, environmental, arts and heritage organisations
 - Tenants and residents' groups
- 2.6 These organisations operate in all areas of the borough. Some will provide services across all of Croydon (and in some cases beyond), whilst others will focus on a particular area or neighbourhood.
- 2.7 Whilst some organisations will employ staff, most are reliant on volunteers, at least in part. In recent years Croydon has benefited from an increase in volunteering levels. In the 3 years to 2015/16 (the most recent data available), the GLA survey confirmed that 36% of people in Croydon had volunteered in the previous 12 months (see Chart 1). This was the third highest level of volunteering in London, and an increase from 20% in 2011/12.

Outer South London Context

2.8 Data on registered charities operating in boroughs suggests that VCS in Croydon is the largest in outer South London. This data, from 2016/17, excludes charities based outside the borough but operating services within it (see Chart 2). However, when the total income of active local registered charities is compared across the sub-region, Croydon is overshadowed by Richmond and Bromley even though those boroughs have smaller populations (see Chart 3). The level of spend in registered charities between 2001/02 and 2016/17 has risen markedly in Richmond and Bromley, and steadily in Kingston, and Sutton. This may in part be due to outsourcing to the VCS (see Chart 4). It should be noted that this comparative analysis relates only to registered charities, which may represent

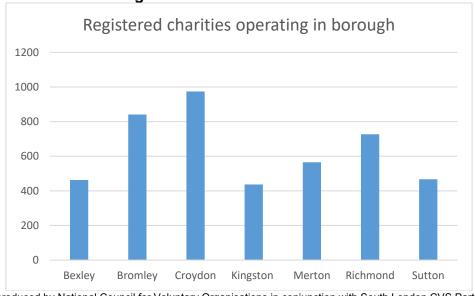
only two-thirds of the VCS in Croydon; 35% of VCS organisations responding to the Council's survey stated that they were not are not registered charities.

Chart 1: Percentage of residents in Croydon, London and England who volunteer



Data from the Department of Digital, Culture, Media and Sport Taking Part survey showing levels of volunteering among the adult population (16+) by borough and region. It combines valid responses to the question 'During the last 12 months, have you done any voluntary work?' from three years of the survey, excluding 2009/10 when there was no volunteering question in the survey. It is a continuous face to face household survey.

Chart 2: Number of registered charities in outer South London



Data produced by National Council for Voluntary Organisations in conjunction with South London CVS Partnership and Croydon Voluntary Action based on Charity Commission data: Registered charities operating in borough (excludes national and regional charities based outside each borough but operating services within it): https://data.ncvo.org.uk/areas/croydon/intro

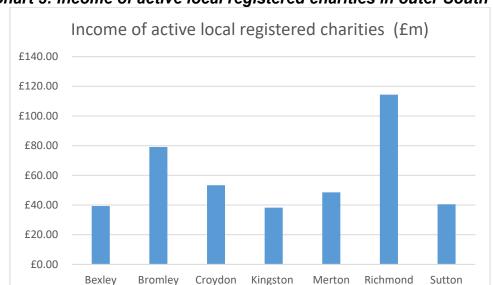
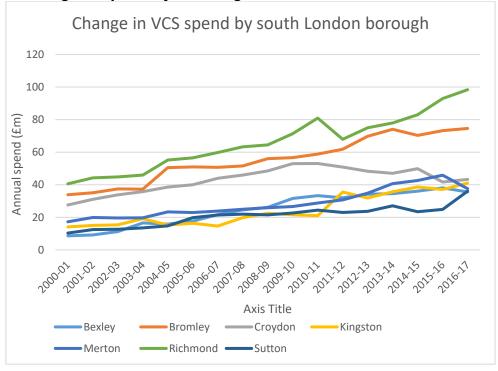


Chart 3: Income of active local registered charities in outer South London

Chart 4: Change in spend by local registered charities in outer South London



3. CROYDON COUNCIL CONTEXT

- 3.1 The Council adopted a new Corporate Plan in October 2018. This plan sets out the Council's promises to residents, business and partners across nine priority themes. These are set out in Appendix 1 for ease of reference.
- 3.2 It should, therefore, be no surprise that there are multiple references to the VCS across the Corporate Plan. The VCS delivers significant services, support and advice to residents across a wide range of council services. The sector also supports community cohesion, empowerment and resilience.
- 3.3 In order to deliver the Corporate Plan, the Council is seeking to radically change the way services are delivered, with a strong focus on prevention and locality

based working. This approach is evidence-led, recognising that services need to differentiate to respond to the differing needs across the borough. It also recognises the importance of collaboration and community-based networks in order to succeed. The VCS therefore has a significant role to play in this new approach.

3.4 The Council is a strong contributor to the VCS in Croydon, providing significant funding and staff support through council teams, its commissioning and procurement function and its One Croydon partnership. It also funds infrastructure organisations (CVA, Asian Resource Centre Croydon, Croydon BME Forum and Croydon Neighbourhood Care Association) to deliver specialist support to the VCS. The table below summarises of some of the support provided directly and indirectly.

Table 1: Support provided to the VCS in Croydon

rable I. Support	provided to the VCS in Croydon
Council teams	Building capacity within the sector
	 Identification of funding opportunities / bid-writing
	support
	 Administering ward budgets, discretionary business
	rate relief and rent subsidy programmes
	Organising community events
Infrastructure	Capacity Building
bodies	Training
	 Identification of funding opportunities / bid-writing support
	A specialist skills and employment service
	Building local networks
	Brokering support from other sectors
	Co-ordinating engagement activities
	 Promoting equality and cohesion within communities
Commissioning	 Publishing the commissioning pipeline
and	 Developing the commissioning policy, including
procurement	commitments to social value including buy local
	 Engaging and supporting the VCS sector and local
	businesses to be part of the councils supply chain
	 Commissioning and contract management of
	Community Fund
One Croydon	Development of Local Voluntary Partnerships (LVPs)
	model supporting people with complex needs in a
	locality and the link to social prescribing
	 VCS input into development of the models of care and commercial arrangements

3.5 However, there is no over-arching framework to inform the Council's approach to working with and funding the VCS. Developing a VCS strategy provides an opportunity to provide a framework that informs funding priorities, our wider support for the sector and strengthens our relationship with voluntary and community sector organisations of all types and sizes.

4. COUNCIL FUNDING SUMMARY

4.1 The Council provides significant direct financial support to the VCS.

Community Fund

- 4.2 The Community Fund is a 3 year programme of grants that was originally awarded in September 2016. The Community Fund brought together a number of different grants programmes and VCS spend through a commissioning model. In December 2018 the Community Fund contracts were extended to 31 March 2020.
- 4.3 The Community Fund has a prevention focus and was commissioned against the Opportunity and Fairness Commission priorities:
 - Vibrant, responsible and connected communities
 - · Connected borough where no one is isolated
 - Supporting residents towards better times
 - Leaving no child behind
 - Finding homes for all
- 4.4 Funding was allocated for the three year period, with a declining amount each year, designed to encourage VCS organisations to seek alternative funding and improve sustainability. In 2017/18, total funding was £1.935m, which was granted to 31 VCS organisations. Grants range from £4,700 up to £270,000. 54% of funding was allocated to 5 organisations. Appendix 2 provides a visual of the funding allocation and a list of all organisations and allocations.
- 4.5 The procurement process involved a one stage, open tender process, which included a pre-qualification stage. Bids were managed through an electronic portal and were evaluated by two funding panels. Special dispensation is in place to pay VCS organisations (for the Community Fund only) quarterly in advance and to enable them to benefit from the premier supplier early payment programme at no cost to the organisations. Organisations were supported through the Council's P2P (Procure to Pay) processes to make payments, a time consuming exercise with organisations still needing significant support.
- 4.6 Performance monitoring uses KPIs that were included in the contracts. Formal monitoring is conducted on a quarterly basis. Contract management for the infrastructure organisations has been undertaken by Commissioning & Procurement Team, with the remainder being led by the respective service. Contract management has also been challenging and significant work has been required to shift a focus to outcomes rather than outputs. Monitoring is part of the Tier 1 reporting schedule, with an annual report to Cabinet.

Prevention Fund

- 4.7 The Prevention Fund focused on services aimed at the over-65s. Funded services include lunch clubs, befriending, outings, hospital transport and shopping services.
- 4.8 Under the Prevention Fund, £450k was allocated to 21 VCS organisations in 2017/18. Grants ranged from £1.4k up to £72k, with nearly 60% of funding allocated to 5 organisations. Appendix 3 provides a visual of the funding allocation and a list of all organisations and allocations.

- 4.9 The procurement process involved a one stage, open tender process, which included a pre-qualification stage. Bidding was managed through an electronic portal. A panel evaluated bids basing their evaluation on a 40/60 price/quality ratio. Contracts were awarded for three years and extended for a further two.
- 4.10 Performance monitoring was based on KPIs that were included in the contracts. Reporting is part of the Tier 1 reporting schedule. Croydon Neighbourhood Care Association monitors 17 contracts for the Council's Prevention Fund; small amounts are involved (c. £3,500).

Community Small Grants

4.11 Under the Community Fund, £100k per year is retained for small grants to VCS groups. Grants of up to £5k each are available through a simple application process. The grants are allocated up to 6 times per year to support community resilience, community development and sustainability. Chart 2 below shows how the small grants were allocated in 2017/18.

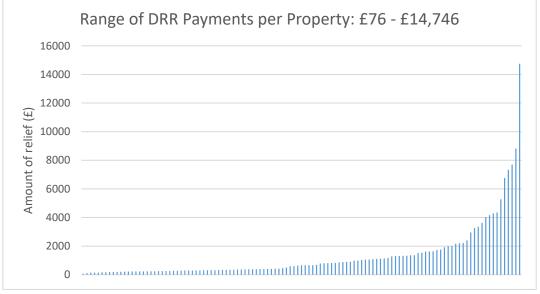
Chart 5: Community Small Grant allocations 2017/18 Community Small Grants Gender related BME project project 6% Youth Project 28% Project for families 18% Intergenerational project 2% Disability related Health & project Wellbeing Project 3% 19% project

Premises and associated subsidies

- 4.12 Premises are a critical area of support for VCS organisations. They are also, however, an expensive resource that is often in short supply. The Council supports VCS organisations in a number of ways.
- 4.13 The Communities Team and Property Team work together to identify appropriate venues for VCS organisations. This includes seeking the right location and ensuring the building is fit for purpose. In order to improve the affordability for these premises, many are charged only a peppercorn rent (51 premises), or the Council provides Rental Grant Subsidy to support the premises costs.
- 4.14 The Council currently provides £247k in Rent Subsidy. This benefits a range of organisations including sports clubs, scouts associations, residents associations, youth and community centres as well as larger organisations such as the CAB,

- Law Centre and CVA. Appendix 4 lists the organisations receiving Rent Subsidy and occupying properties at a peppercorn rent.
- 4.15 The Council also provides Discretionary Business Rate Relief (DRR) in addition to the 80% mandatory rate relief that may apply. In 2018/19 just under £156k was awarded. 112 organisations received the 20% top-up to their mandatory rate relief, whilst 5 payments covered 100% discretionary relief. Most of the payments were low value; however, nearly 50% of the total budget is paid to six organisations (see Chart 3). The budget is fully allocated against historic commitments, and the Council is therefore not able to consider any new applications for discretionary rate relief.
- 4.16 The Council's approach to premises related subsidy and support to the VCS has lacked an integrated approach, with no overarching quality monitoring system to ensure value for money for the Council's support. Currently there is no formal adopted policy or procedure for determining which organisations should benefit from rent subsidy and discretionary rate relief. Consequently there is no formal mechanism for ending current arrangements.
- 4.17 There are no criteria for assessing the community benefit of an organisation when deciding whether to award it DRR. Organisations that qualify for mandatory rate relief also qualify for top-up discretionary relief to provide 100% relief if they make a formal application, irrespective of whether they occupy a council owned property. The allocation is not time limited and there is no process for assessing performance. Four simple eligibility requirements are that the organisation is:
 - Croydon based
 - set up as a not-for-profit organisation
 - meets basic requirements on governance, management, financial competence and equalities.
 - already funded by Croydon Council we suggest this condition be revoked.
- 4.18 However, practice departs from these requirements in two respects:
 - Despite the view that discretionary rate relief should be awarded to not-forprofit organisations only where it is part of a wider support package, currently 27 organisations receive DRR without any other form of funding.
 - Four organisations receiving DRR are not receiving 80% mandatory rate relief, suggesting that they do not meet the requirement of being set up as a not-for-profit organisation.
- 4.19 As with other financial support including from the Community Fund and rent subsidy, organisations applying for DRR must clearly show their commitment to Croydon's corporate priorities.

Chart 6: Discretionary Rate Relief payments per property (2018/19)



Community Ward Budgets

4.20 In addition to the above funding, each Councillor holds a Community Ward Budget of £8k per year. These budgets are a dedicated and flexible resource for supporting specific local issues within their Ward. The funding is intended to encourage activities that are independent and self-sustaining. The majority of these budgets is allocated to VCS organisations, including £67k to Residents' Associations, £39k to faith groups and £30k to 'friends of' groups in 2017/18.

Other sources of funding

- 4.21 There is also significant spend not covered by these grant schemes. The Council has a £400m annual commissioning budget and is working to increase opportunities for VCS organisations to bid to provide services in the same way as any other public or private sector organisation. In addition, since the Community Fund and Prevention Fund were allocated, additional funding has often been announced by Government (e.g. Best Start, Early Help Strategy initiatives). Delivery of many of these projects involve VCS groups.
- 4.22 The Council is not the only organisation that provides funding to the VCS in Croydon. The CCG has a significant VCS spend, with £4.7m in 2018/19. Through One Croydon Alliance, Local Voluntary Partnerships will be allocating £329k in small grants. The sector has also had success in bidding for funding from other organisations, such as Big Lottery, national grant schemes and the Mayor of London (e.g. MOPAC projects).

5. ENGAGEMENT

5.1 It is critical that a VCS strategy is informed by strong evidence and engagement with a range of VCS organisations across Croydon.

VCS Survey

5.2 In order to use the latest evidence and feedback, the Council has embarked on an engagement programme. In December 2018 the Council launched a survey to seek feedback from voluntary & community sector organisations. The survey was developed with input from across the Council, as well as through external

- challenge from another council and meetings with the infrastructure organisations in Croydon.
- 5.3 The survey was hosted online through the 'Get Involved' section of the Council's website. It was circulated through the Council's existing VCS networks across all services. It was also shared via the VCS infrastructure organisations, which have regular newsletters, e-bulletins and network meetings.
- 5.4 The survey included questions across a range of issues:
 - Challenges and opportunities
 - Support for the VCS
 - Service sector and beneficiaries
 - The size of VCS organisations
 - Financial matters
 - Geographical area of operation
- 5.5 Over 200 responses to the survey were received. It is difficult to confirm a response rate; as we encouraged organisations to forward the link to the survey, we do not know the total number of organisations it was sent to.
- 5.6 Appendix 5 provides a summary of some of the feedback received in the survey.

Engagement events

- 5.9 In addition, an engagement event was held on 22 January, attended by 89 representatives of VCS organisations and groups, both large and small. A wide range of needs groups and localities were represented. Another event is scheduled on 5 February.
- 5.10 The event included a number of questions that were considered in breakout group discussions. These questions are set out in Appendix 6. Comments from the Scrutiny & Overview Committee to these questions are sought to inform the development of the VCS Strategy.

6 FINDINGS FROM VCS ENGAGEMENT

6.1 A SWOT analysis has been produced based on VCS responses through the survey, engagement event and interviews (see Table 2).

Table 2: SWOT analysis of the VCS in Croydon

STRENGTHS

- Passion and volunteers.
- Resilient, given limited funding.
- Able to access grants from other sources
- People-oriented listen to voice of user
- Know their community and market:
 - reach places and people that statutory agencies cannot
 - o act as mediator/link with community
 - o increase community self-reliance
 - o offer opportunity to get involved
- Support people who fall below statutory service threshold

WEAKNESSES

- Some of VCS are unaware of funding available or lack bid writing and fundraising skills
- Lack of skills to generate income
- Staffing recruitment/retention due to low pay
- Ability to expand services to meet demand
- Governance: hard to attract skilled trustees
- Many volunteers older/disabled; burn out.
- Smaller organisations lack capacity to train volunteers
- Unaware of other VCS services, limits partnership opportunities; risks duplication

- Flexible, personalised service: able to address complex needs
- Focus on prevention and early intervention
- Willing to collaborate, especially in a crisis, to counter hate crime
- Faster: less red tape/governance rules
- Lower costs (use of volunteers helps)

Partnership development (for some organisations)

OPPORTUNITIES

- Collaboration within the VCS
- Involving the community/service users
- Delivery of statutory services through VCS (some resent this)
- Work on employment and skills
- Council/CCG commissioning
- Social prescribing, Local Voluntary Partnerships
- High volunteering rate in Croydon: tap potential of young people
- Locality meetings to gain knowledge of local provision and good practice.
- Share back office functions and premises to cut costs
- Sell services, let premises, crowd funding.
- Cross-borough delivery.
- Corporate Social Responsibility.
- Regeneration of Central Croydon

THREATS (CHALLENGES)

- Funding: trust funds tend to support new projects; core funding is a challenge. Turns collaborators into competitors
- Premises unavailable or costly
- Increasing demand
- Sustainability of volunteering: more people work or are carers; young people needed
- Not enough support to recruit/train volunteers
- Increased training requirements: GDPR, safeguarding, social media.
- Disproportionate monitoring
- Council staff turnover: loss of knowledge and silo working –don't think of overall impact of decisions.

6.2 The main observations and recommendations made by VCS respondents are set out below:

Funding

- 6.3 Some representatives were surprised at the range of VCS funding available and felt that the Council supported the usual recipients. A lack of funding turned potential collaborators into competitors: organisations might come together in partnership bids, but this might not continue into delivery. Lead bidders might not pass funding on.
- 6.4 Suggestions concerning funding included:
 - Updating the Council website with funding streams, amounts, guidance, deadlines, support provided, contacts and Croydon Observatory data.
 - The Council should provide core funding especially for VCS organisations delivering statutory services.
 - Split infrastructure funding from the Community Fund to avoid a conflict of interest between bidding for funding and supporting smaller organisations to bid.
 - List not just funding priorities, but localities where services are needed.
 - Provide a list of organisations already funded and services provided to avoid duplication.
 - Have a process proportionate to the funding involved, offer pre-application chats, bid-writing support and publicise the work of the Invest to Save Officer

- To support collaborative bids:
 - Provide pre-application networking events focussed on each Corporate Plan outcome and invite VCS organisations thinking of bidding for contracts that support that outcome
 - o Allow time for partnerships and consortium bids to form
 - o Provide access to community hubs
 - Arrange training, a toolkit and mentoring on developing and maintaining partnerships.

Premises

- 6.5 Affordable premises and free event space are major challenges for the VCS and the disappearance of the Community Space was a huge loss. The Council is not considered to be transparent about how and why organisations are allocated premises or receive rent subsidy or rate relief (DRR), when so many others do not receive support. Too much support was allocated on a historical basis. There was a strong call for clear guidelines that are communicated via the web page, so that all organisations have an equal opportunity to apply and understand how decisions are made.
- 6.6 The main suggestions were:
 - Develop clear criteria, provide an opportunity to apply, and make timelimited (5 year?) allocations.
 - Monitor performance/intensity of use of premises and have mechanism for ending leases in cases of unsatisfactory performance or usage.
 - Provide a directory of venues, allowing VCS groups to offer/seek premises.
 - Review council leases to allow sharing/subletting and offer some properties as hubs
 - Encourage owners of long-term empty properties to offer them to the VCS free

Infrastructure support

- 6.7 Information on funding/commissioning opportunities was identified by survey respondents as the most common type of support being received. Support was also widely received for training, developing consortiums and developing funding bids. Generally, a high proportion of the support received was from Croydon Voluntary Action (CVA) or Croydon Council, particularly for information on funding/commissioning opportunities and for premises (over half said support was received from Council or CVA) and training, developing consortiums and developing funding bids (just under half).
- 6.8 Overall only 51% of respondents stated that they were satisfied or very satisfied with the support they receive from infrastructure groups and the council. However, almost three-quarters of organisations delivering services in New Addington/ Fieldway said they were satisfied or very satisfied. Those dissatisfied or very dissatisfied range between 8% and 15% across the borough, with the highest levels among organisations with Borough-wide, or North and Central coverage. Some respondents considered that infrastructure groups are not fulfilling their responsibilities. Respondents suggested that there is too little information about available funding; some specialist interest infrastructure organisations are not promoting the relevant groups; and the support provided does not warrant the membership fee, which was expensive for smaller groups.

- 6.9 Some VCS participants at the event said that insufficient support was available, while others said that there was not enough publicity, preventing them from taking up support that existed. Overall, 70% of VCS organisations responding to the survey stated that they had some support needs that were not currently met. However, in organisations delivering services in North Croydon and New Addington/Fieldway, the proportion of stating that they had unmet support needs was higher, at 88% and 92% respectively. Further support needs were identified as:
 - Sustainable funding, paid promptly, with sufficient notice of decisions
 - Affordable premises
 - Capacity building / business planning
 - Up to date support contacts
 - Advice, information, training and help with bid writing, fundraising and income generation
 - Marketing, IT, social media, finance
 - Sharing best practice, skills and knowledge.
 - Sponsorship matching VCS organisations with businesses interested in supporting community projects
 - Partnership development, facilitation of collaboration.
 - Recruitment and training of volunteers
 - A peer review process.
- 6.10 There was a lack of knowledge of which VCS organisations deliver what services, with a widespread call for a directory of services. This was seen as having a dual impact:
 - increasing risk of duplication and lessening opportunities for partnership
 - leaving the public unaware of what is available.
- 6.11 Recommendations concerning infrastructure support included:
 - the VCS Strategy should list and set out roles for infrastructure organisations, what the offer is and how VCS organisations can access it
 - the Council should ensure that support promised was actually delivered
 - a directory of support/training available from the Council and other organisations, supplemented by an email newsletter
 - One organisation should be responsible for asset mapping current arrangements involved duplication and time-wasting.
 - Increase the frequency and publicity of training, particularly on bid writing and ways to enable the VCS to become more sustainable
 - Capacity building ensuring accessibility for groups that may have a language barrier.

The Role of the Council

- 6.12 The survey and feedback in engagement events suggested that the Council should play a wide role in supporting the VCS sector:
 - Facilitating collaboration and partnership, identifying useful contacts / connections
 - Promoting the work, services and achievements of the VCS
 - Providing access to space and premises that are affordable
 - Providing information and signposting
 - Recognising the importance and value of the VCS

- Funding
- Capacity building, allowing VCS to draw on advice and expertise
- Proportionate monitoring with constructive feedback
- Challenging VCS organisations where the governance or services are poorly delivered and managed, or possibly duplicated.
- 6.12 The Council should link Corporate Social Responsibility (CSR) to the VCS:
 - Promote CSR to other organisations in the form of mentoring, sharing skills, access to low cost premises and reusable goods (like IT equipment and furniture) for local VCS organisations, and adopt it as Council practice. Have a webpage to advertise what is on offer.
 - Make CSR support of VCS organisations a condition of funding agreements for larger organisations.
- 6.13 In addition to its current practice of enabling access to supply chain opportunities for local VCS organisations through its 'Value Croydon' approach, the Council should encourage local anchor organisations (such as the Police, hospitals and local colleges) to do the same.

Feedback from VCS infrastructure organisations

6.14 Interviews were conducted in November/December 2018 with the four infrastructure organisations in Croydon: Croydon Voluntary Action (CVA), Croydon BME Forum, Croydon Neighbourhood Care Association (CNCA) and the Asian Resource Centre (ARC).

Partnership

- 6.15 There was a strong basis for partnership, but no setting for regular coherent VCS-Council dialogue. Council staff turnover was high, so there was limited continuity of knowledge of services or organisations and it was hard for VCS organisations to keep track. A wish was expressed for an equal level of partnership to be offered to infrastructure organisations by the Council.
- 6.16 Recommendations included
 - Establish a regular corporate Council-VCS dialogue avoiding multiple separate dialogues, possibly involving Croydon Clinical Commissioning Group and Croydon University Hospital.
 - Have a council 'Who's Who Directory' for the VCS
 - Provide handovers for new staff about contracts & groups
 - Continued partnership work with Council
 - Council officers to continue sharing their skills with VCS: media team training on social media, marketing and communication; Communities team training on fundraising.

Funding

6.17 The question was how to resource the VCS strategically to ensure maximum impact. If funding priorities were changed after three years, it would be difficult to demonstrate the impact of funding decisions as outcomes were likely to become evident over a longer term (say seven years). It was thought that some funders believe the VCS can deliver services for little funding, ignoring the cost of venue, staff and volunteers. Paying staff low salaries (due to low funding) affects the calibre, skills and length of stay of staff. Organisations worry that social prescribing will overwhelm them with demand unless funding is increased. There was a concern also that One Croydon Alliance would focus exclusively on social

isolation and mental health, when older people still need to be taken to the GP and chemist.

- 6.18 The funding climate was seen as fostering competition between VCS organisations, when partnerships and consortiums are more effective. Some organisations were not skilled at winning funding bids, even though their work was good. They needed support. Other funding sources that can be tapped include Government programmes, the Lottery, the Bridge Trust, and the Council's Regeneration Team. However, trusts only fund new projects, not existing work and core costs. They rely on councils to fund salaries. Big trusts and the Lottery are very prescriptive in their criteria: one organisation said 75% of grant applications fail, so they avoided this source of funding.
- 6.19 Recommendations concerning funding included:
 - Continue infrastructure organisation's leadership and brokerage between Council and small organisations to give groups confidence and enable them to engage with commissioning and monitoring
 - Devolve grants budgets to VCS infrastructure organisations that know bona fide VCS organisations
 - Provide a realistic level of funding for the outcomes sought.
 - Train up community builders in each funded project, so Asset Based Community Development can continue sustainably
 - In recommissioning the Community Fund consider how to maximise investment in Croydon
 - Provide time in the commissioning process to set up workshops to develop partnerships and consortiums
 - Tap into other funding: government programmes, Big Lottery, Trusts, work with the Council's Regeneration Team
 - The Council should consider funding salaries; anonymous funders and nontrust money with no conditions can also help to support ongoing work
 - Fund a tiered service to achieve better outcomes for older people in tiers 2 and 3
 - The Council should involve infrastructure organisations when planning bids for the community
 - Infrastructure organisations would continue to help organisations with funding bids, bid for external funding and earn fees from conducting training.

Monitoring.

- 6.20 Monitoring was regarded as disproportionate to the sums involved and sometimes the new data requests were made after the work had been done, overwhelming smaller groups. Council staff turnover meant that some officers did not know about the schemes concerned and were less effective at challenging performance. The Community Fund did not build in the capacity for infrastructure organisations to evaluate and learn from the schemes.
- 6.21 Recommendations concerning monitoring included
 - Designing proportionate monitoring with a VCS organisation after funding has been allocated and before the service starts.
 - If monitoring changes during a project, this should be acknowledged and agreed with the group before the relevant period has started.

- Centralise analysts so that an overall picture is achieved, not one by funding programme
- Celebrating the outcomes achieved by Community Fund projects.

Gaps in services

- 6.22 Social care: Croydon has a lot of Tier 1 services but very few Tier 2 and even fewer Tier 3, so there is no scope for transition as a person's condition changes (Tier 1 is for people who are walking, talking and able, with no cognitive impairment; Tier 2 is for those needing some support, walking aid, have had a fall, with early stage dementia or a long term condition such as COPD; Tier 3 is for the frail elderly, at a high risk of falls, housebound, with advanced dementia or incontinence. Possibly there is only 1 FTE service in Croydon: CNCA's complex befriending service)
- 6.23 Mental health: there was not enough early intervention and a suggestion that hospital stays were longer and medication administered stronger for people with BME backgrounds. Croydon BME Forum is working with South London and Maudsley NHS Trust. Mental health and dementia are taboo in Asian society. The ARC is aiming at coproducing services with agencies.
- **6.24 Young people**: services should think of all young people, not just those in gangs, and work with them holistically as part of families, friendship networks and school. There was a lack of activities in Purley and Coulsdon.
- 6.25 Domestic abuse and sexual violence, honour killings and forced marriage. The ARC said that women were frightened of being recognised if they used the Family Justice Centre and so they used a discrete drop-in run by ARC.
- 6.26 Locality differences: Partnership work can be seamless in New Addington and North Croydon, but not as strong in other areas, so various approaches are needed. North Croydon has younger, working, less settled population with fewer volunteers, so more paid staff are needed. The South has a more settled population with more retired people and volunteers. They can afford smaller funded groups. They are affiliated with churches that offer premises at a low cost.

Content of the Strategy

6.27 The VCS Strategy should be a long term plan with consistent aims, sticking to the Opportunity and Fairness Commission's recommendations. The most important work for strategy is Partnership and Communications. It should recognise the massive VCS contribution to prevention in Community safety; health and wellbeing, social regeneration and localities. The needs of older people should be differentiated. The VCS would like to feel trusted by the Council, with the strategy celebrating the good news of level of volunteering in Croydon.

7. GOOD PRACTICE

7.1 A key part of the research phase has involved considering different Council's approaches to VCS Strategy, speaking with peers and reading national materials. This research provided practical insights around some familiar challenges, as well as serving to highlight areas of good practice. A summary is set out at Appendix 6.

7.2 It was notable that the majority of councils did not have a VCS strategy. Greenwich took a similar approach to engagement, with a survey and events. Their strategy included an analysis of key issues, many of which have also been identified in Croydon, priorities, outcomes and objectives. In particular, Islington Council's VCS strategy stood out from the others due to its clarity and simplicity. They segment their VCS sector by income, structure, by activity, premises and location. This key information is used to inform how the Council can best interact with each organisation in order to best serve local needs and to further collaborative working. Both Islington and Greenwich recognise the need for wider support beyond funding, and the critical role of the VCS in working with local government.

8. NEXT STEPS

- 8.1 Feedback from stakeholders, the Scrutiny & Overview Committee and staff.
- 8.2 The timetable has been developed to provide as much time as possible for organisations and groups from across the Voluntary & Community Sector to develop proposals and prepare submissions. This is in response to feedback received through the engagement process and previous tender processes.
- 8.3 The Council will engage with the Voluntary & Community Sector in April and May to develop the framework for commissioning. It is anticipated that the tender process for the Prevention and Community Funds will open in June.
- 8.4 Throughout the tender process the Council will offer support sessions and advice for any organisation that is considering a submission, or developing a submission.
- 8.5 The tender process is expected to close in November, with proposals evaluated and reported to Cabinet in December for decision. Decommissioning support will be provided between January and March 2020, with new contracts commencing from 1 April 2020.

9. CONCLUSIONS

- 9.1 This report provides an outline of the VCS context in Croydon and the issues to consider in developing a VCS Strategy for Croydon Council. Significant engagement with the sector has taken place to inform this work.
- 9.2 Comments from the Scrutiny & Overview Committee are sought to inform the strategy. This includes the approach to VCS funding, the wider support for the sector and the content / priorities to include within the Strategy.

Appendices

Appendix 1: Corporate Plan Priorities
Appendix 2: Community Fund 2017/18
Appendix 3: Prevention Fund 2017/18

Appendix 4: Rent subsidy and properties occupied at a peppercorn rent.

Appendix 5: Summary of VCS Survey Results
Appendix 6: VCS Engagement Questions
Appendix 7: Other boroughs' VCS strategies

CONTACT OFFICER: *Gavin Handford, Head of Policy & Partnership* **BACKGROUND DOCUMENTS:**

Appendix 1: Corporate Plan Priorities

People live long, healthy, happy and independent lives

- More equal place
- Happy, healthy and independent lives
- Access to effective health services and care services

Our children and young people thrive and reach their full potential

- Safe, healthy and happy
- Aspire to be the best they can be
- High quality education and youth facilities
- More young people involved

Good, decent homes, affordable to all

- · New homes, including genuinely affordable
- Decent homes, including private rented
- Avoiding homelessness

Everyone feels safer in their street, neighbourhood and home

- Reducing crime in partnership
- Tackling ASB
- Public protection

A cleaner and more sustainable environment

- Improve education and information
- Better air quality and recycling rates

Everybody has the opportunity to work and build their career

- London living wage, employ local, buy local
- Residents benefit from investment in Croydon
- Skills and training

Business moves here and invests, our existing businesses grow

- Transport, digital and social infrastructure
- SMEs thrive
- Thriving communities and high streets

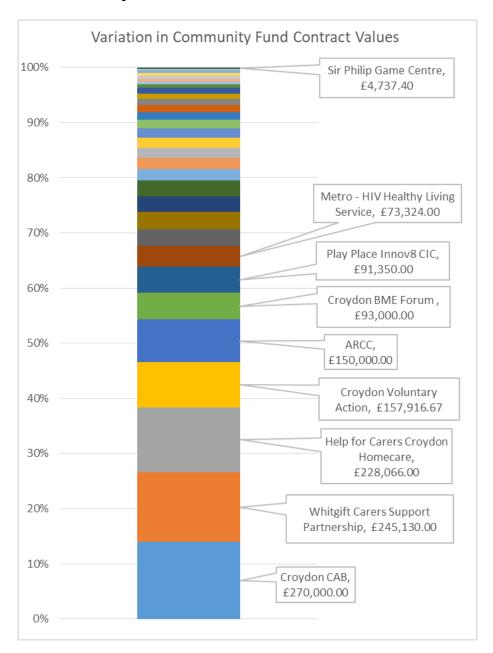
An excellent transport network that is safe, reliable and accessible to all

- Safe, reliable, accessible public transport
- Less reliance on cars

We value the arts, culture, sports and activities

- Places enhanced by cultural offer
- Good, affordable, accessible health and sports facilities
- Pleasant, thriving parks and open spaces

Appendix 2: Community Fund 2017/18



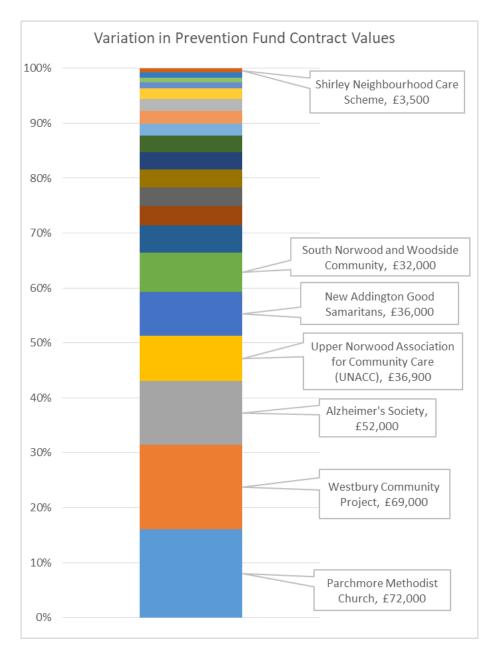
Community Fund Allocations 2016-19

Organisation / Provision	Description	Total award
Croydon Citizens Advice	Housing, Welfare benefits and generalist advice service	£780,000
Croydon Voluntary Action	 Volunteering & Brokerage Support service Capacity Building & Enterprise Partnerships with Civil Engagement services 	£473,750
Asian Resource Centre of Croydon -	ABCD approach to delivering services to Asian groups in partnerships with grass roots	£470,00
Croydon BME -	Voice and Specialist Local Infrastructure Services	£169,50
Croydon BME	Forum partnership work with Diabetes UK Croydon	£90,00
Purley Cross Centre -	Community Gateway Information Service	£60,00
Croydon Borough Neighbourhood Watch Association -	Caring Communities - crime prevention / safety information and training	£15,00
Theme 2 – Connected Borou	gh Where No One is Isolated	
Whitgift Foundation	Carers Support Partnership	£735,39
Whitgift Foundation	Carers Assessment Service	£390,00
Whitgift Foundation	Croydon Homecare: free short breaks	£294,19
Horizon Care and Welfare Association	Carer Support Service	£180,00
Croydon Accessible Transport	Accessible community transport (CT), training and vehicle pooling services	£105,00
Croydon Neighbourhood Care Association	Volunteer and Carers Community Outreach Service	£105,00

Organisation / Provision	Description	Total award	
Royal Association for Deaf People	Deaf Choice in the Community - workshops, peer support and networking	£29,532	
Theme 3 – Supporting Reside	ents Towards Better Times		
Metro	HIV Healthy living service	£219,972	
Mind in Croydon	Active Minds	£165,000	
South West London Law Centres	specialist casework service on a broad range of social welfare	£99,000	
Phase 1 Enterprise Training	Empowering Mothers of Croydon	£93,000	
The Family Centre	inter-generational family and community hub supporting communities in Fieldway and New Addington	£75,000	
Good Food Matters & Revivify Community Initiative	Food Skills for Life	£60,000	
The Conservation Volunteers	The Croydon Natural Health Service (partnership)	£30,000	
Theme 4 – Leaving No Child I	Behind		
Croydon Drop In (CDI)	- Talk bus Outreach health and information services	£180,000	
Palace for Life Foundation	Develop through Sport - Community Programme	£120,000	
Metro	Bridge: a holistic service for LGBTQ young people	£84,840	
The Rape and Sexual Abuse Support Centre		£80,610	
Play Place Innov8	The Family Community Fund Programme	£64,050	
Play Place Innov8	Our Space - partnership approach to creating a strong community constructed youth offer	£210,000	

Organisation / Provision	Description	Total award
St Francis Monks Hill		£36,999
Oasis Community Hub Ashburton Park	Developing Friends of Oasis Groups	£29,817
Reaching Higher	Full Circle Life Skills Programme - supporting care leavers who are transitioning into independent living	£15,000
Reaching Higher 2	Summer Blitz - engaging young people aged 12-16 in free positive activities	£15,000
Sir Philip Game Youth Centre	- fitness and health activities for young people	£14,212
Theme 5 – Finding Homes Fo	or All	
Croydon Community Mediation	Supporting Community Cohesion	£162,000
Crisis UK	Croydon Skylight - First Steps Away from Homelessness	£120,000
Total Allocations 2016-19		£5,861,870

Appendix 3: Prevention Fund 2017/18



Prevention Fund allocations per annum

Project name	Description	Funding per annum
Addiscombe Neighbourhood Care Association (ANCA)	Lunch club, activity classes, transport	£16,000
Alzheimer's Society	Support & Dementia Cafés	£52,000
Croham Hurst Good Neighbours	Lunch club, social outings, befriending	£4,000
Croydon African Caribbean Family Organisation (CACFO)	Lunch club, activity groups, day trips	£15,150
Croydon Neighbourhood Care Association	Business Support & Community Link	£80,000
Croydon Vision	Lunch club, counselling, IT classes	£25,000
Eastern Oasis Luncheon Club	Lunch club, befriending, exercise classes, transport	£11,600
New Addington Good Samaritans	Lunch & coffee Club, activities	£36,000
Old Coulsdon Centre for the Retired	Lunch club, activities and escorted transport for those with limited mobility.	£10,000
Purley & Coulsdon Clubs for the Elderly (PACE)	Lunch club, transport	£22,000
Sanderstead Neighbourhood Care	Lunch club, befriending, home visits, hospital transport	£4,000
Selsdon Centre Trust	Lunch club, exercise classes, transport, entertainment/outings	£13,500
Selsdon Contact	Lunch club, visiting/befriending, library trips, carer support, transport	£14,000
Shirley Neighbourhood Care Scheme	Lunch club, hospital transport, befriending	£7,000
South Croydon Centre for the Elderly	Lunch club, befriending, carers respite, exercise/outings, activity classes, home visits, transport	£5,000
South Norwood and Woodside Community Association	Lunch club, entertainment/outings, activity classes, library	£32,000

Project name	Description	Funding per annum
	service, transport	
St Edmunds Caring Group	Lunch club, befriending, entertainment/outings, hospital transport, shopping	£1,350
The Parchmore Centre	Lunch club, activity classes, computer classes	£72,000
Topcare Network	Lunch & activities club, mental health support, carers support, volunteering opportunity	£8,500
Upper Norwood Association for Community Care	Lunch club, exercise classes, letter writing, carer support, shopping service, befriending	£36,900
Westbury Community Project	Lunch club, befriending, home visits, entertainment/outings, meals on legs	£62,100
Croydon 60 Plus	Lunch club, activity groups, exercise, art classes, IT classes	£1,600
CVA	Asset based community development in Thornton Heath.	£15,000
Shirley		£3,500
Croydon Vision		£10,000
Croydon 60 Plus		£1,600
Eastern Oasis		£1,600

Total:	£561,400

Appendix 4: Rent subsidy and properties occupied at a peppercorn rent.

18 VCS organisations receiving rent subsidy (One organisation – Croydon CAB - is occupying a non-council property)

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Coulsdon Community Centre (aka Coulsdon Youth & Social Centre)	Chipstead Valley Rd, Coulsdon CR5 3BE	Council Building	Coulsdon Community Centre Association	£10,000
Croydon African Caribbean Family Organisation	40 Northwood Rd, Thornton Heath CR7 8HQ	Council Building	Croydon African Caribbean Family Organisation (CAFCO)	£10,000
22 & 24 Ramsey Court	122 Church Street, Croydon CRO 1RF	Council Building	Croydon Caribbean Credit Union	£3,600
Croydon Citizens Advice Bureaux Ltd	48 - 50 Portland Road, South Norwood	Non-Council Building	Croydon Citizens Advice Bureaux Ltd	£25,000
17-20 Ramsey Court	122 Church Street, Croydon CRO 1RF	Council Building	Croydon Community Mediation	£8,000
Croydon Natural History and Scientific Society	Chipstead Valley Road, Coulsdon	Council Building	Croydon Natural History and Scientific Society	£199
2a Garnet Road	Garnet Road, Thornton Heath, CR7 8RD	Council Building	Croydon Voluntary Action (CVA)	£2,500
Cornerstone House Community Centre	14 Willis Road, Croydon CRO 2XX	Council Building	Croydon Voluntary Action (CVA)	£32,500
Waterside Centre	26 Avenue Rd, South Norwood SE25 4DX	Council Building	Croydon Voluntary Action (CVA)	£35,000

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Croydon Youth Theatre Organisation, Shoestring Theatre	32 Cypress Road, London SE25 4AU	Council Building	Croydon Youth Theatre Organisation (CYTO)	£18,000
Darby & Joan Club	Harlow Hall, 14-16 Standford Road, Norbury SW16 4PR	Council Building	Darby and Joan Club	£5,850
Humdard Welfare Association Centre	Mayfield Road Scout Hut, Thornton Heath	Council Building	Humdard Welfare Association	£6,500
Longheath Community Care and Church Centre	49 Longheath Gardens, Croydon CR0 7TD	Council Building	Longheath Community Care and Church	£2,400
9-16 Ramsey Court	122 Church Street, Croydon CRO 1RF	Council Building	Relate	£13,000
Samadoon Somali Development Organisation	47a Cromwell Road, Croydon	Council Building	Samadoon Somalis Development Organisation	£2,500
Farmfields Scout Hall	Farmfields Scout Hall	Council Building	Scouts 18th Purley	£255
Shirley Youth & Community Centre	Shrublands Avenue, Shirley CRO 8JA	Council Building	Shirley Community Centre Association	£14,250
Davis House	5th Floor Davis House, Robert St, CR0 1QQ	Council Building	South West London Law Centre	£40,000
West Thornton Community Centre	731-735 London Road, Thornton Heath, CR7 6AJ	Council Building	West Thornton Community Association	£15,000

6 properties directly managed, no rent charged to occupier.

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Canterbury Road Astroturf	Canterbury Road, Croydon	Council Building	Directly managed	
Goldcrest Way Youth & Community Centre	Goldcrest Way, New Addington CR0 0PL	Directly managed	Directly managed	
New Addington Community Centre	Central Parade, New Addington CRO 0JB	Directly managed	Directly managed	
Waddon Way Youth Centre	Waddon Way, Croydon	Directly managed	Directly Managed	
Samuel Coleridge Taylor Youth Centre (SCTYC)	194 Selhurst Road, South Norwood	Directly managed	Directly managed.	
Winterbourne Youth Centre	28 Winterbourne Road, Thornton Heath	Directly managed	Directly managed.	0

5 Community Asset Transfers

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Selhurst Astroturf	Dagnall Park	Council Building	Communities First Foundation	
Croydon Boxing Club	Norbury Park, Norbury	Council Building	Croydon Boxing Club	
Selsdon Community Hall	132 Addington Rd, South Croydon CR2 8LA	Council Building	Croydon Jubilee Church	

Stanley Halls	12 South Norwood	Council Building	Stanley People's Initiative (SPI)	
	Hill, SE25 6AB			
Canterbury Road Community	Canterbury Road,	Council Building	Managed by Acorns 2 Oaks	
Centre	Croydon CR0 3HH			

40 properties occupied rent free by VCS

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Community Suite, Thornton Heath Leisure Centre	High Street, Thornton Heath	Council Building	APASENTH (under hire agreement from	£0
Selsdon Contact	132 Addington Road, South Croydon CR2 8LA	Council Building	CVA) Contact	
Pond Cottage	Coombe Lane, Croydon	Council Building	Croydon Conservation Volunteers	
Heathfield Ecology Centre	Heathfield Estate, Coombe Lane, Croydon	Council Building	Croydon Ecology Centre	
Croydon School of Gymnastics, Strand House	Zion Road, Thornton Heath CR7 8RG	Council Building	Croydon School of Gymnastics (CroySog)	
Croydon Youth & Schools Sailing Association	Adj South Norwood Lake, Woodvale Avenue	Council Building	Croydon Youth & Schools Sailing Association	
Portland Road 44b	44b Portland Road, South Norwood SE25 4PQ	Council Building	Domino Club	
Fieldway Community Centre	Fieldway New Addington	Council Building	Fieldway Residents Assocation	

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Shirley Windmill & Visitors Centre	Post Mill Close, Upper Shirley Road, Croydon CR9 5AS	Council Building	Friends of Shirley Windmill	
Croydon Playcare, Gingerbread Corner	Grenaby Avenue, Croydon CR0 2EG	Council Building	Gingerbread (Croydon Playcare)	
Monks Hill Community Space	Adjacent to Quest Academy Monks Hill, South Croydon, CR2	Council Building	GLL	
Good Food Matters	Mickelham Way Allotments, New Addington	Council Building	Good Food Matters	
1-8 Ramsey Court	122 Church Street, Croydon CR0 1RF	Council Building	Homestart	
Kingfishers	Fishers Farm, North Downs Crescent	Council Building	Kingfishers Association (aka Imagine Independence)	
Valley Park Healthy Living Centre	Franklin Way, Croydon CR0 4YD	Council Building	NHS	
Old Coulsdon Centre for the Retired	Grange Park Pavilion, Coulsdon	Council Building	Old Coulsdon Centre	
Whitehorse Manor Youth and Community Centre	Whitehorse Road, off Boulogne Road Croydon CRO 2LG	Council Building	Onside Youth Centre	
Phoenix Community Centre	66 Westow St, Upper Norwood SE19 3AF	Council Building	Phoenix Community Organisation	

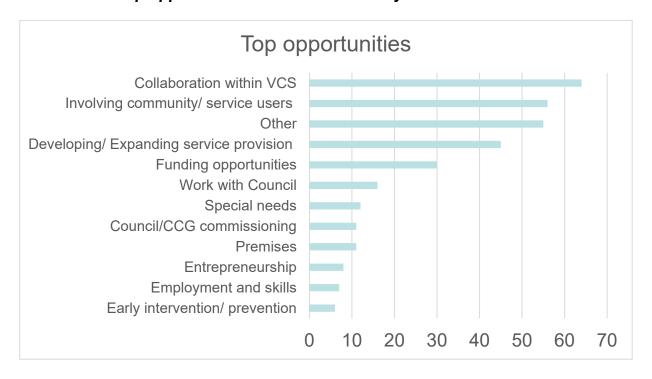
Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Regina Road Childrens Centre	110 Regina Road, SE25 4TW	Council Building	Portland Bill Pre School	
Salcot Crescent Scout Hut	Salcot Crescent, New Addington CR0 0JJ	Council Building	Salvation Army	
Land in Fourth Drive(Fourth Drive Scout Hall)	Land in Fourth Drive (Fourth Drive Scout Hall)	Council Building	Scout Association Trust Corporation - Baden Powell House	
Bears Wood Scout Camp	Bears Wood Scout Camp	Council Building	Scout Association Trust Corporation -	
Pinewoods Scout Camp	Pinewoods Scout Camp	Council Building	Scout Association Trust Corporation -	
Richmond Hall Fourth Drive Woodcote & Coulsdon (0.2 Acre)	Richmond Hall Fourth Drive Woodcote & Coulsdon (0.2 Acre)	Council Building	Scout Association Trust Corporation (1st Coulsdon Scout Group)	
Richmond Hall Fourth Drive Woodcote & Coulsdon (1.5 Acres)	Richmond Hall Fourth Drive Woodcote & Coulsdon (1.5 Acres)	Council Building	Scout Association Trust Corporation (1st Coulsdon Scout Group)	
12th Caterham Scout Group Parsons Pightle Cou	12th Caterham Scout Group Parsons Pightle Coulsdon	Council Building	Scouts 12th Caterham	
Dunley Drive Fieldway	Dunley Drive Fieldway	Council Building	Scouts 15th Selsdon & Addington Scout Group	

Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Farmfields West Side Sanderstead	Farmfields West Side Sanderstead	Council Building	Scouts 18th Purley	
Hillars Heath Road Scout Hut	Hillars Heath Road Scout Hut	Council Building	Scouts 24th Purley Scouts	
Kings Walk Scout Hall	Kings Walk Scout Hall	Council Building	Scouts 2nd Hamsey Green Scout Group	
Selsdon Primary & Secondary Schools Selsdon (land and right of way)	Selsdon Primary & Secondary Schools Selsdon (land and right of way)	Council Building	Scouts 2nd Selsdon Scout Group	
Endeavour Hall (Adjacent 271) Norbury Crescent	Endeavour Hall (Adjacent 271) Norbury Crescent	Council Building	Scouts 67th Croydon Scout Group	
Alverston Gardens Scout hut	Alverston Gardens Scout hut	Council Building	Scouts 9th Croydon	
Alverston Gardens Scout Hut- Air Raid Shelter	Alverston Gardens Scout Hut-Air Raid Shelter	Council Building	Scouts 9th Croydon	
Plough Lane, 1st North Wallington Scout Hall	Plough Lane, 1st North Wallington Scout Hall	Council Building	Scouts L B Sutton/1st N Wallington Group Boy Scouts	
Sir Philip Game Centre	38 Morland Road, Croydon CR0 2BX	Council Building	Sir Philip Game Centre; part sublet to Croydon Judo Club	
Timebridge Centre	Fieldway, New Addington CR0 9AZ	Council Building	Timebridge Association	

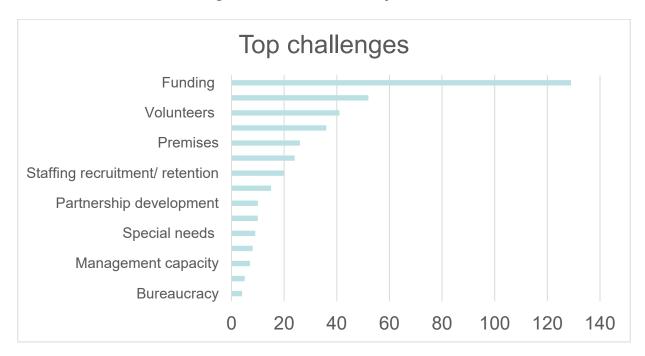
Property Name	Property Address	Owners	Occupier	Rent subsidy Annual amount
Norwood Grove Mansion	Norwood Grove, Gibson's Hill, Upper Norwood SE19	Council Building	Various	
111 Chertsey Crescent, New Addington	111 Chertsey Crescent	Council Building	Various including: Brenda Kirby Cancer Care, 7th Day Adventist Church, Centre of Change, New Addington Women's Centre	
Cherry Orchard Centre	Cherry Orchard Road, Addiscombe	Council Building	Whitehorse Manor Trust	

Appendix 5: Summary of VCS Survey Results

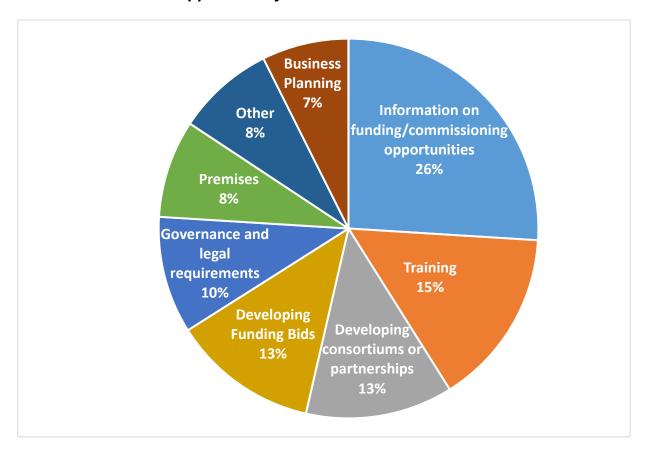
What are the top opportunities for the VCS in Croydon?



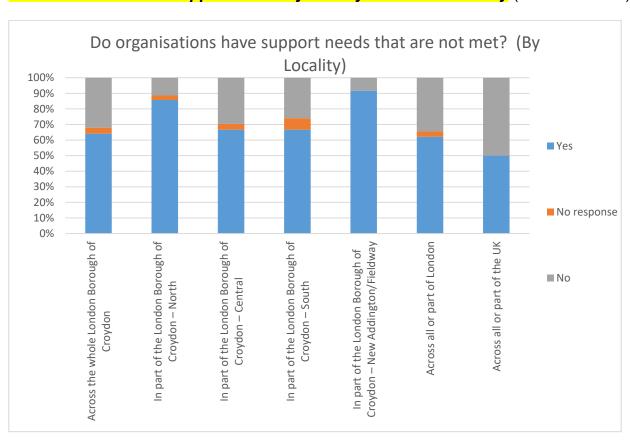
What are the main challenges for the VCS in Croydon?



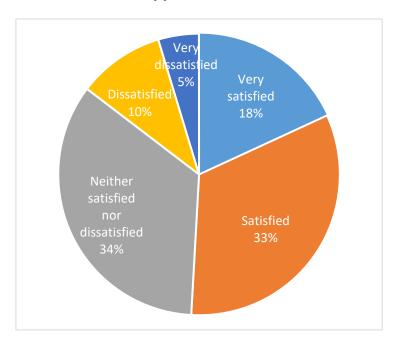
What infrastructure support have you accessed?



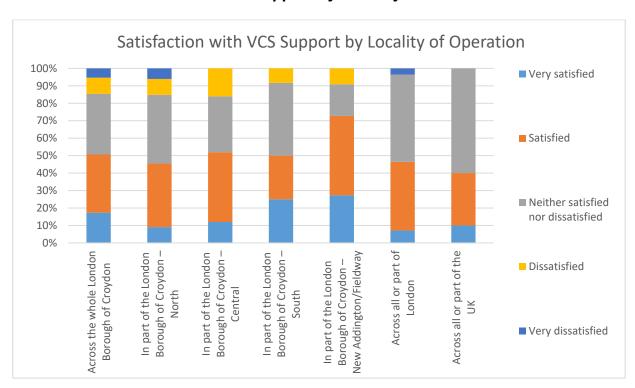
Unmet infrastructure support needs by locality of service delivery (chart corrected)



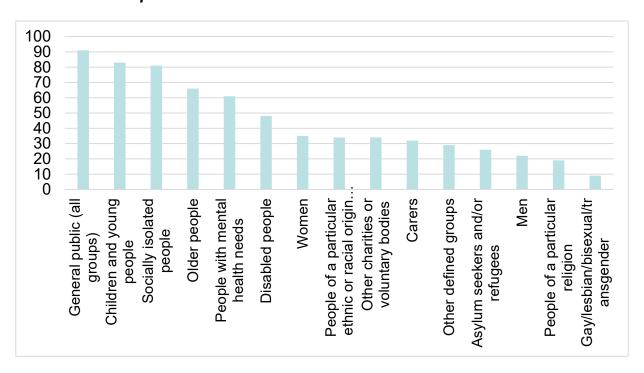
Satisfaction with Infrastructure Support



Satisfaction with Infrastructure Support by Locality



VCS Client Groups



Appendix 6: Other boroughs' VCS strategies

Borough	VCS Strategy's aims and objectives			
Islington	VCS strategy segments the VCS sector by size (measured by their income), structure, location and what they do. Next, this information was used to inform a tailored approach to each organisation. Consultation on Council support to local VCS took place in 2016. It mostly focussed on Community Fund programmes, 70% of groups who attended were already supported by this fund. Some 700 local organisations including small groups engaged with or received some type of support.			
Greenwich	VCS strategy developed in 2017 to support key priorities of premises, funding, collaboration, volunteering, business engagement, maximising benefits of technology whilst ensuring digital inclusion. They are looking for ways to do more with less and ways in which VCS could work in closer partnership with one another. In 2018, a new grants package was recommissioned, council owned community centres and information and advice services are also being reappraised.			
Ealing	Do not have a VCS Strategy. However, in November 2018, a £2.14m grants programme was awarded over 4 years with a view to start in 04/19. This is the same amount that was awarded last time. The focus has been about managing the funding gap and a future process of funding through stronger commissioning/contracting arrangements.			
Barnet	Do not have a current VCS Strategy, but intend to develop one via their community participation strategy - Barnet Together. Use a 'Community Benefit Assessment Tool' (CBAT) to assess how much business rates relief organisations are awarded. The principle is to ascertain the 'social value' of an organisation's work/output. This is done using a long calculation to determine this against the rent cost that the group pays towards rent (not service charges) for a period of five years. After this period, the presumption is that the group should have built up its financial reserves and is able to stand on a more financially stable footing. Barnet have created their own VCS infrastructure group and also manage the Barnet Giving funding pot. Crowdfunding success and take up has been limited but they are still putting on workshops.			
Hackney	VCS strategy is currently being developed with VCS by exploring challenges and opportunities. Feedback suggests consultation has helped sector take stock of challenges and explore ways to address them. In June 2018, the Council launched Hackney 'A Place for Everyone' VCS grants programme for 19/20. This prospectus gives information about funding streams, eligibility criteria and how to apply. Engagement has helped the Council develop a better understanding of the sector's resilience, views on intervention and support needs. The Council also ran a survey to obtain feedback on the main grant application process. This helped them to make appropriate changes to application process and improve experience for future application rounds.			

Borough	VCS Strategy's aims and objectives		
Barking & Dagenham	No longer have a grants program at all, but £60k is committed for new homes in the next year. They have a local lottery and a crowdfunding programme. 'Participatory City' is spending £8M and council report it is going well with forty projects started, and two hubs opened which are providing lots of opportunities for residents to help themselves.		
Harrow	Grants programme has ended. £25k has been distributed for crowdfunding. Looking at Community Lottery which is going to cabinet for approval.		
Kensington & Chelsea	Their grants programme was due to end in 2019 but will now be most likely extended until 2020. How it is delivered and what is delivered may change. Community Centres may change. Their Grenfell fund and other grants funds are being considered for merging. They are listening to forums, lots of effort is being made to engage with local residents. Ward councillors' budgets are working well.		
Hounslow	Do not have a surrent strategy, but one is being drafted. Council is under substantial financial shallonges and some		

Brent	Policy on Discretionary Rate Relief Local charities are awarded 20% discretionary relief, and non-local charities are awarded 5% relief. National charities are regarded as being in a better position financially to pay the 20% balance. Non-profit making organisations are limited to 25% relief. In exceptional circumstances this can be increased.
	Brent considerations:
	 Organisation provides facilities that indirectly relieve the council of the need to do so or enhance or supplement those that it does provide
	The organisation should provide training or education for its members
	It should have facilities provided by self-help or grant aid
	It should demonstrate a major local contribution
	Policies on equal opportunity, freedom of access and membership
	Clarity on which members of community benefit from the organisation's work
	Governance requirements
	No unauthorised indebtedness to the Council or conviction for unlawful activities.

Borough	VCS Strategy's aims and objectives
Lewisham	 Policy on business rates reductions and relief Discretionary relief awarded only to community organisations eligible for mandatory rate relief: registered charities, community amateur sports clubs (CASCs) and Charitable Community Benefit Societies. Property must be wholly or mainly used for these purposes.
	 Exclusions: non-profit making organisations that are not registered charities or CASCs charity shops and cafés operated by trading arms of charities, housing associations buildings used mainly for worship or to promote religious belief, bodies operating a restrictive membership policy profit making organisations empty properties car parking spaces social clubs.
	 Eligibility criteria: 85% + of beneficiaries must be borough residents Link with Council priorities (Community Strategy) Adherence to Equality Act 2010. For discretionary rate relief of over £25,000, council will set service outcomes.
	 Award limit As budget is limited, number of eligible organisations will exceed budget available Awards capped based on rateable value; priority given to organisations with lower rateable value:
	 Discretionary rate relief is awarded for one year. Organisations must reapply each year.

Borough	VCS Strategy's aims and objectives		
	 Application form and accounts submitted in October for following financial year Delegated authority on awards of up to £10,000; cabinet approval needed for £10,000+ Decision letter to organisations by 31 January; no appeal. 		
Tower Hamlets	 Policy on council buildings leased to VCS organisations Principal lease terms Licence offered where organisation does not need or have exclusive use of a building full time Length of lease: 3-5 years; up to 25 years, with landlord break clauses, if this enables organisation to obtain funding. Term to match length of Council funding period if this is sole source of funding. Rent: Open market value based on permitted use; peppercorn rent only for recognised tenants and residents associations using a building that is part of the Housing Revenue Account Outgoings: Tenants responsible for all charges for services, statutory testing, internal redecoration and security. Council conducts basic repairs and redecoration and insures building only, recovering costs via service charges. Subletting: Tenants encouraged to allow bona fide groups to use accommodation – part of assessment of community benefit; Lease requires group to enter into a Council-prescribed licence with the tenant 		
	 Break clauses: Landlord option to end lease if property required for redevelopment, etc.; Tenant break clause so it can respond to changes in its financial/other circumstances Dissemination of best practice Good VCS organisations are encouraged to mentor other groups or take over other buildings in the area 		
	 Community benefit rent reduction Rent reduction of up to 80% of rent for eligible VCS organisations providing a demonstrable community benefit Available to VCS organisations with lease of 3-5 years, unless they receive funding through a Council contract. Where a VCS organisation derives part of its funding from economic activity, the Council may offer 40% or 20% rent reduction according to the proportion of the organisation's activity that has a community benefit 		

Borough	VCS Strategy's aims and objectives
	Eligibility criteria VCS organisation must demonstrate that it is: Community-led Properly constituted, with good governance Capable of sustainably, legally and safely managing an asset and delivering services Delivering social, economic, environmental benefits, linked to Council's priorities Embracing diversity, improving community cohesion, reducing inequalities Willing to offer space and support to smaller groups
	 Monitoring and review Eligibility for community benefit reduction is reviewed annually for the duration of the lease (every 6 months for organisations paid over £20,000 in rent reduction). If an organisation is no longer providing community benefit, it will be required to pay full rent.
	 Organisations ineligible for rent reduction Day Care and Playgroups – rent reduction would hide the cost of providing care. Faith groups where buildings are solely used for religious services or services limited to the congregation Organisations wholly engaged in economic activity Organisations whose rent is met through their current Council funding Organisations with leases of less than three years and longer than 5 years. Organisations that only pay ground rent Organisations with any agreement with Council that is not a standard lease.
	 Proportionate rent reduction The rent reduction policy excludes organisations engaged in economic (commercial) activity, as it may be considered unfair for the Council to distort competition through such subsidy. However, the exception will be when part of the organisation's use of premises (defined by floor area or time used) is solely applied to activity which has a community benefit.

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Voluntary & Community Sector Strategy

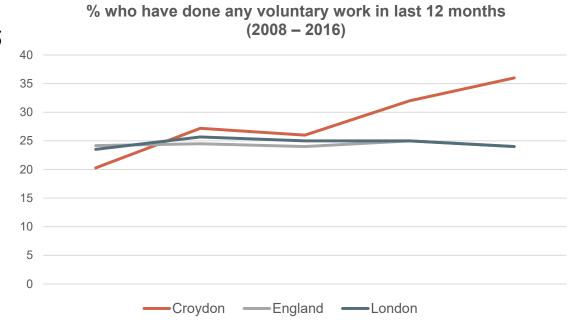
Scrutiny and Overview Committee

Cllr Hamida Ali 11 February 2019



VCS Context

- 819 registered charities in Croydon (Charity Commission)
- Over 2,000 local organisations registered with CVA
- Third highest level of volunteering in London (2015/16)
 - 36% have done some form of volunteering during the last 12 months



How do we work with our VCS?

INFRASTRUCTURE BODIES

COUNCIL TEAMS (Communities, Assets)

- Capacity Building
- Providing a training programme
- A specialist skills and employment service
- Building local networks
- Brokering support from other sectors
- Co-ordinating engagement activities
- Promoting equality and cohesion within communities

- Building capacity within the sector
- Identification of funding opportunities / bid-writing support
- Administering ward budgets and rent subsidy programmes
- Organising community events

VCS ORGANISATIONS

- Publishing the commissioning pipeline
- Developing the commissioning policy, including commitments to social value inc. buy local
- Engaging and supporting the VCS sector and local businesses to be part of the councils supply chain
- Commissioning of & part resp. for contract management of Community fund

- Partnerships (LVPs) model supporting people with complex needs in a locality and the link to social prescribing
- AGE UK Croydon is an equal partner in the One Croydon Alliance providing services and VCS input into development of the models of care and commercial arrangements.

COMMISIONING AND PROCUREMENT

ONE CROYDON

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Påge 48

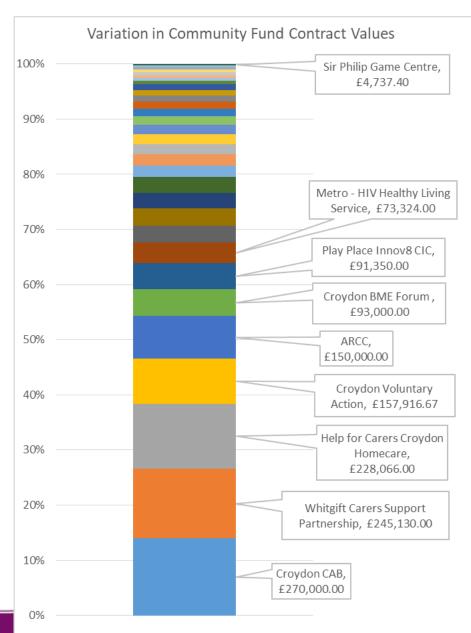
We want to support VCS organisations to create an even stronger, fairer Croydon where residents thrive

- We are committed to fund the VCS, but financial pressures will continue
- We want to consider how we best can support the VCS

Financial Support for Voluntary & Community Sector

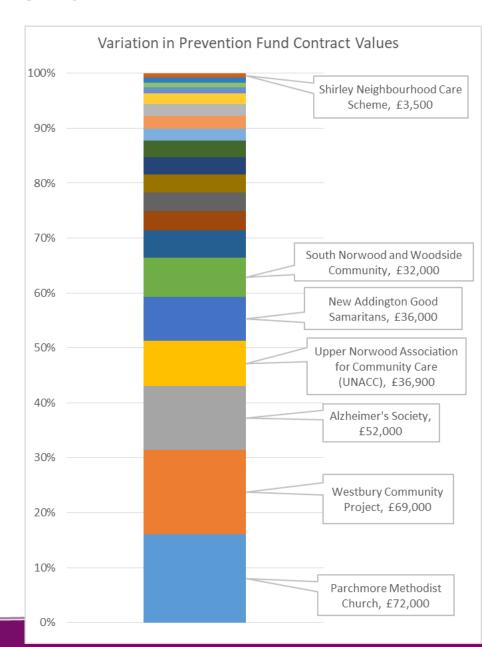
Community Fund 2017/18

- 3-year programme of grants awarded September 2016
 - brought together different grants programmes & VCS spend, through a commissioning model
- Prevention focused and in-line with the Opportunity & Fairness Commission:
 - Vibrant, responsible and connected communities
 - Connected borough where no one is isolated
 - Supporting residents towards better times
 - Leaving no child behind
 - Finding homes for all
- £1,935,510 to 31 VCS organisations
 - £4.7k to £270k
 - 54% of funding to 5 organisations



Prevention Fund 2017/18

- Providers deliver services aimed at over 65s:
 - lunch clubs, befriending, entertainment/outings, hospital transport and shopping services for over 65's
- In scope for the One Croydon Alliance
- £449,750 to 21 VCS organisations
 - £1.4k to £72k
 - Nearly 60% of funding to 5 organisations



Some other financial contributions

- Community Small Grants (up to £5k per grant, £100k total per annum)
- Subsidy and rate relief
 - £247k rental subsidy grant to 18 VCS organisations; 51 get premises rent free
 - £156k discretionary rate relief to 48 VCS organisations in respect of 117 properties.
 - Mostly low value, but nearly 50% is paid to 6 organisations
 - Budget does not permit new applications for relief
- •ຫຼ Community Ward grants (£560k pa)
- Partner funding (e.g. CCG spend of £4.7m)
 - PICS= £888,669
 - Local Voluntary Partnerships = £329,000
- A significant number of contracts across the council were successfully bid for and are delivered by VCS orgs. These providers are part of the council's supply chain
- Additional investment (sometimes one-off funding) for the VCS, which follows a different commissioning process (e.g. £250k youth funding)



Survey Findings

What the VCS told us





Top Opportunities and Threats

Top opportunities

- Collaboration within the VCS
- Involving community/service users
- Developing/expanding services
- 🛱 Funding opportunities
- Work within the Council
- Council/CCG commissioning/LVP
- Premises
- Entrepreneurship
- Employment and skills work
- Early intervention/prevention work

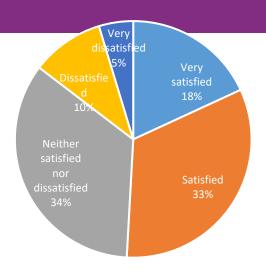
Top Threats

- Funding
- Volunteers
- Meeting rising demand
- Premises
- Engagement
- Staffing recruitment/retention
- Communication
- Partnership development
- Government policy/legislation
- Income generation
- Management capacity/org's support needs



Support Accessed





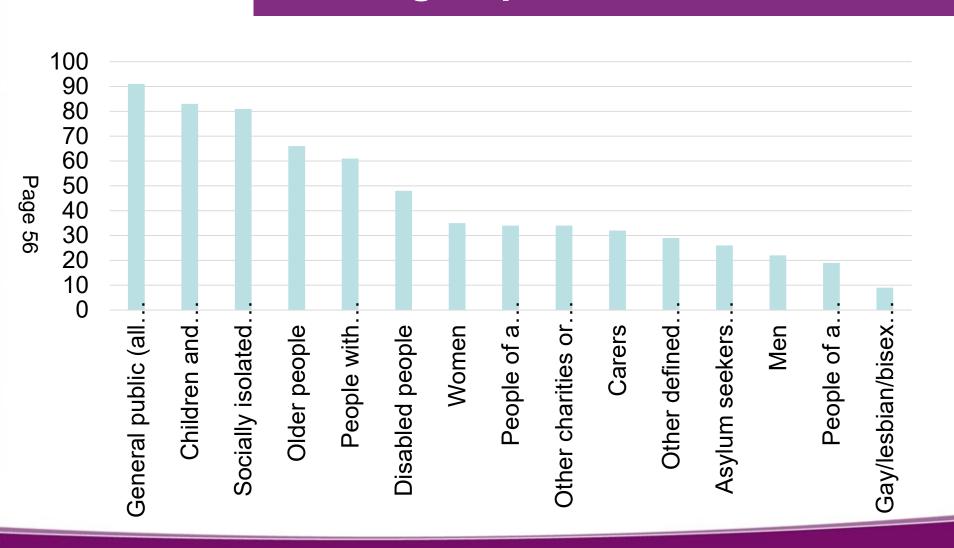
70% have support needs that are not met

Further support needs:

- Sustainable funding, paid promptly, with sufficient notice
- Affordable premises
- Capacity building / contacts
- Advice, information, training, bid writing
- Marketing, social media, finance

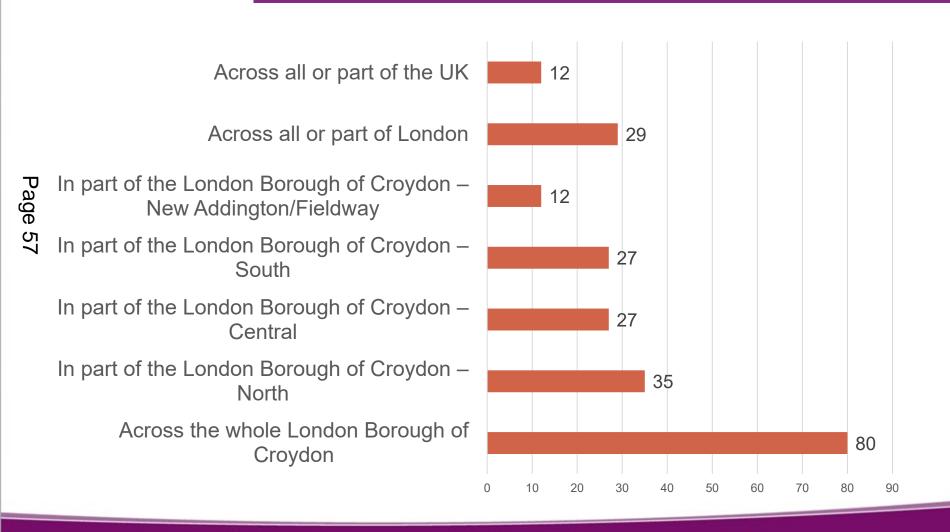


Client groups





Location of VCS service delivery





What should the Council be doing?

- Facilitating collaboration and partnership, identifying useful contacts / connections
- Promoting the work, services and achievements of the VCS
- Providing access to space and premises that are affordable
- Providing information and signposting
- Recognising the importance and value of the VCS
- Funding
- Capacity building, allowing VCS to draw on advice and expertise



What should the strategy cover?

- Funding, with clear guidance and criteria, and time to apply
- Collaborative and locality working, recognising the strong role of VCS, breaking silo working, removing duplication
- Capacity building, with more support for smaller organisations, better premises used more



Reflections

- Funding importance of flexibility, proportionality, and core support for smaller organisations
- Other subsidy importance of strategic approach and consistency
- Co-ordination role for the Council to facilitate relationships across the sector
- Mapping recurring request
- Volunteers more to be done, particularly to identify younger volunteers
- How we work changing priorities, turnover and ward budgets

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Next Steps and Timeframe





Next steps

February	Develop the	VCS Strategy
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March Cabinet adoption of VCS Strategy

April/May Engagement and communication of framework for

commissioning

Page 62ne Tender process opens for Prevention and Community Funds

June-Nov Support sessions

Nov / Dec **Evaluation**

Cabinet decision December

Jan-Mar 2020 Decommissioning support

April 2020 New Community and Prevention Fund Contracts

Questions for discussion

Where should the balance of funding be?

- 1. Flexibility of funding vs 3 year contract security for VCS?
- 2. Grants for core costs vs outcomes based commissioning?
- 3. Larger organisations vs grass roots groups?
- 4. Infrastructure support vs service delivery (either/or or both)?

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